MPWR CFO meeting note

8’ fab: $2b rev

Lead time: 16-24wks

Customers putting order for q4

Strong order, no slow down

Selective price increase

Tooling not exclusive, not processes (recipes) unique

2018, 2019: new platform launch

2021 1h very hot, see shortage

Feel good about server (hyper scale over-capacity, have been pause, resume growth in q2), q3 intc new vr14 launch (MPWR has uplift, not content gain, resumption of normal order pattern)

2022 MPWR get further uplift (INTC VR14 launch, 7nm) $30 content to $70

Supply to both INTC and AMD ($70 content, if count GPU🡪 $100 content), also ARM camp

Foundation of this platform very extendable

Not in AWS graviton yet.

Storage outperforming expectation: both hdd and ssd

Auto: growth 60% (infortainment, now av power mgmt, seating control, door latches), order pattern uncertain due to shortages of other components

Industrial: will grow corp average

Power source: AC, DC

Surveillance, POS, sensor (building automation),

HAVE 1m of delinquency